LECTURE 7:
MORE ON FUNCTIONAL FORMS

Jan Zouhar Introductory Econometrics

## What transforms do we use, and when?

$\square$ we already know that linear regression can be used to describe nonlinear relationships (we've been using logs routinely, after all)
$\square$ there is a plethora of functional transforms one can think of, but practitioners mostly restrict themselves to the following four

| transform | formula | description |
| :--- | :---: | :--- |
| Units <br> change | $x / 1000$ | Only used as a matter of convenience (to make <br> results easier to read). |
| Logs | $\log (x)$ | Changes interpreted on a relative scale. May <br> help reduce the effect of outliers (CEO salary <br> example). |
| Squares | $x^{2}$ | Allows for a u-shaped or inverted-u-shaped <br> relationship (as in age vs wage). |
| Interactions | $x_{1} \cdot x_{2}$ | Effect of $x_{1}$ depends on the level of $x_{2}$ <br> and vice versa. |

## More on the use of logarithms

$\square$ remember we used the following approximation:

$$
\text { change in } \log (y) \approx \text { relative change in } y
$$

$\square$ relative changes are a bit tricky: if my wage increases by $50 \%$ next month, and decreases by $50 \%$ the following month, the total effect is a drop of $25 \%$

$$
\text { wage } \times 1.5 \times 0.5=0.75 \text { wage }
$$

$\square$ consider a country where the average wage is 100 for men and 125 for women; then

- women earn by $25 \%$ more than men
- men earn less by $20 \%$ less than women
$\square$ in other words, the base category (men or women) matters
$\square$ as we know, in regressions it does not (see next slide); is there anything wrong?

| OLS estimates |  |  |
| :---: | :---: | :---: |
| Dependent variable: l_wage |  |  |
|  | (1) | (2) |
| const | $\begin{gathered} 0.4317 * * \\ (0.1045) \end{gathered}$ | $\begin{aligned} & 0.08352 \\ & (0.1011) \end{aligned}$ |
| educ | $\begin{gathered} 0.08584 * * \\ (0.007183) \end{gathered}$ | $\begin{gathered} 0.08584 * * \\ (0.007183) \end{gathered}$ |
| exper | $\begin{aligned} & 0.009691^{*} * \\ & (0.001433) \end{aligned}$ | $\begin{aligned} & 0.009691 * * \\ & (0.001433) \end{aligned}$ |
| smsa | $\begin{gathered} 0.1592 * * \\ (0.04241) \end{gathered}$ | $\begin{gathered} 0.1592 \star * \\ (0.04241) \end{gathered}$ |
| female | $\begin{gathered} -0.3482 * * \\ (0.03722) \end{gathered}$ |  |
| male |  | $\begin{gathered} 0.3482 * * \\ (0.03722) \end{gathered}$ |
| n | 526 | 526 |
| R -squared | 0.3696 | 0.3696 |
| lnL | -292.1 | -292.1 |

Intercept has changed, why?

Coefficients on other variables unaffected by the base category

Different base categories, only the sign has changed

## More on the use of logarithms

$\square \beta_{\text {female }}$ in model (1) equals $-\beta_{\text {male }}$ in model (2)
$\square$ interpreting this the usual way,

- women earn by $35 \%$ less than men
- men earn less by $35 \%$ more than women
$\square$ but: $0.65 \times 1.35=0.88 \neq 1$
$\square$ in fact, there is no inconsistence, all of this is due to our approximate interpretation of the logarithm, which only works for small changes (in the log, or small relative changes)
$\square$ Exact interpretation: if e.g. $\log (w a g e)=\beta_{0}+\beta_{1} e d u c+\beta_{2}$ female $+u$, exponentiating both sides, and writing down for men and women yields
men: wage $=\exp \left(\beta_{0}+\beta_{1} e d u c+u\right)$
women: wage $=\exp \left(\beta_{0}+\beta_{1} e d u c+\beta_{2}+u\right)=\exp \left(\beta_{2}\right) \times \exp \left(\beta_{0}+\beta_{1} e d u c+u\right)$
$\square$ wage for women $=\exp \left(\beta_{2}\right) \times$ wage for men


## More on the use of logarithms

$\square$ interpreting the results in our previous Gretl output:
$\square \exp (0.35)=1.42$, men earn by $42 \%$ more than women
$\square \exp (-0.35)=0.70$, women earn by $30 \%$ less than men
$\square$ note that this solves the apparent inconsistency, as $1.42 \times 0.7=1$; or, in general,

$$
\begin{aligned}
\exp \left(\beta_{\text {female }}\right) \times \exp \left(\beta_{\text {male }}\right) & =\exp \left(\beta_{\text {female }}+\beta_{\text {male }}\right) \\
& =\exp \left(-\beta_{\text {male }}+\beta_{\text {male }}\right) \\
& =\exp (0) \\
& =1
\end{aligned}
$$

$\square$ to conclude, the exact relative change in $y$ due to a unit change in $x_{j}$ is

$$
\begin{aligned}
\Delta y / y & =\exp \left(\beta_{j}\right)-1, \quad \text { or } \\
\% \Delta y & =100\left[\exp \left(\beta_{j}\right)-1\right]
\end{aligned}
$$

## Squares

$\square$ allow for a changing sign of the relationship
$\square$ note that while logarithms are a non-linear transform, they do not allow the relationship to change sign (log is strictly increasing)
$\square$ many nonlinear functions allow this, but the quadratic is the simplest one $\rightarrow$ hardly ever we use anything beyond that
unemployment probability



## Example

$\square$ wage vs. work experience
$\square$ we estimate

$$
\text { wage }=\beta_{0}+\beta_{1} \text { exper }+\beta_{2} \text { exper }^{2}+u
$$

$\square$ In Gretl: first we need to create a new variable containing squared experience (Add $\rightarrow$ Squares of selected variables)
$\square$ the estimated equation (using Wooldridge's wage1 data) is:

```
^\mp@code{wage = 3.73 + 0.298*exper - 0.00613*sq_exper}
    (0.346)(0.0410) (0.000903)
n = 526, R-squared = 0.093
(standard errors in parentheses)
```

$\square$ Quizz: is this a u or an inverted-u curve? Where is the turning point?

## Squares

$\square$ a plot may help answer these questions (Graphs $\rightarrow$ Fitted, Actual plot $\rightarrow$ Against exper)

Actual and fitted wage versus exper

$\square$ but the turning point will not be guessed accurately from the plot, and the plot looks ugly if we include control variables

## Where exactly is the turning point?

$\square$ use first-order conditions for a maximum/minimum of a function
$\square$ differentiate the equation wage $=\beta_{0}+\beta_{1}$ exper $+\beta_{2}$ exper $^{2}+u$ with respect to exper and set equal to zero:

$$
\frac{\partial w a g e}{\partial \text { exper }}=\beta_{1}+2 \beta_{2} \text { exper }=0
$$

$\square$ so the turning point is: exper $=-\frac{\beta_{1}}{2 \beta_{2}}$
$\square$ our estimate of the turning point (based on the estimated equation) is

$$
\text { estimated turning point }=-\frac{\text { coefficient on the linear term }}{2 \times \text { coefficient on the squared term }}
$$

$\square$ in our example, this is exper $=-\frac{0.298}{2(-0.00613)}=24.3$ years

```
^wage = -3.96 + 0.268*exper - 0.00461*sq_exper + 0.595*educ
    (0.752) (0.0369) (0.000822) (0.0530)
```

Actual and fitted wage versus exper


## More on squares

$\square \mathrm{u}$ or inverted-u shape? Determined by the sign of the coefficient on the squared term (positive $\rightarrow u$; negative $\rightarrow$ inverted $u$ )
$\square$ partial effect of experience:

$$
\frac{\Delta w a g e}{\Delta \text { exper }} \approx \frac{\partial w a g e}{\partial \text { exper }}=\beta_{1}+2 \beta_{2} \text { exper }, \quad \text { so } \quad \Delta w a g e \approx\left(\beta_{1}+2 \beta_{2} \text { exper }\right) \Delta \text { exper }
$$

$\square$ in particular, the change in wage brought about by a unit increase in experience ( $\Delta$ exper $=1$ ) is $\beta_{1}+2 \beta_{2}$ exper
$\square$ now wait, we used to log the wage in most regressions
$\square$ fortunately, $\log$ is an increasing function, $\log$ (wage) increases whenever wage does, so our turning point formulas work even for

$$
\log (\text { wage })=\beta_{0}+\beta_{1} \text { exper }+\beta_{2} \text { exper }^{2}+u
$$

$\square$ partial effect: $\Delta \log ($ wage $) \approx\left(\beta_{1}+2 \beta_{2}\right.$ exper $) \Delta$ exper, so

$$
\% \Delta w a g e \approx 100\left(\beta_{1}+2 \beta_{2} \text { exper }\right) \Delta \text { exper }
$$

## Interactions

## Example: Do returns to schooling differ for men and women?

$\square$ Or: is the effect of education on the wage moderated by gender?

$\square$ What do you think is the case in your country? Any objective reasons why women should be rewarded more/less for their education than men?
$\square$ How do we formulate a model that allows the effect of education to vary with gender?

$$
\begin{align*}
& \text { wage }=\beta_{0}+\beta_{1} e d u c+\beta_{2} \text { female }+u  \tag{1}\\
& \text { wage }=\beta_{0}+\beta_{1} e d u c+\beta_{2} \text { female }+\beta_{3} \text { female } \cdot e d u c+u \tag{2}
\end{align*}
$$

$\square$ It is easily seen that the effect of additional year of education, $\frac{\Delta w a g e}{\Delta e d u c}$, is

- $\beta_{1}$ in equation (1)
- $\beta_{1}+\beta_{3}$ female in equation (2)

$$
\text { wage }=\beta_{0}+\beta_{1} \text { educ }+\beta_{2} \text { female }+u
$$



## Interactions

$$
\text { wage }=\beta_{0}+\beta_{1} e d u c+\beta_{2} \text { female }+\beta_{3} \text { female } \cdot \text { educ }+u
$$



Model 1: OLS, using observations 1-526
Dependent variable: wage

|  | coefficient | std. error | t-ratio | $p$-value |
| :---: | :---: | :---: | :---: | :---: |
| const 0 | 0.200496 | 0.843562 | 0.2377 | 0.8122 |
| educ 0 | 0.539476 | 0.0642229 | 8.400 | $4.24 \mathrm{e}-016$ |
| female -1 | -1.19852 | 1.32504 | -0.9045 | 0.3661 |
| femaleXeduc -0 | -0.0859990 | 0.103639 | -0.8298 | 0.4070 |
| Mean dependent var | ar 5.896103 | S.D. dep | dent var | 3.693086 |
| Sum squared resid | d 5300.170 | S.E. of | gression | 3.186469 |
| R-squared | 0.259796 | Adjusted | -squared | 0.255542 |
| F (3, 522) | 61.07022 | P -value( |  | 7.44e-34 |
| Log-likelihood | -1353.942 | Akaike c | terion | 2715.885 |
| Schwarz criterion | n 2732.946 | Hannan-Q |  | 2722.565 |

$\square$ What is the interpretation of the intercept?
$\square$ What is the interpretation of the $\beta_{\text {educ }}$ ?
$\square$ What is the interpretation of the $\beta_{\text {female }}$ ?
$\square$ What is the effect of an additional year of education on a woman's wage?
$\square$ Do returns to schooling differ for men and women?

## Variable centering

- Sample median of educ is 12
$\square$ Create new variable educ_12 = educ -12 ; new interpretation?
Model 3: OLS, using observations 1-526
Dependent variable: l_wage

|  | coefficient | std. error | t-ratio | $p$-value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| const | 1.46091 | 0.0493213 | 29.62 | 1.27e-113 |  |
| educ_12 | 0.0876179 | 0.00902612 | 9.707 | $1.39 \mathrm{e}-020$ |  |
| female | -0.345893 | 0.0379530 | -9.114 | $1.73 \mathrm{e}-018$ |  |
| femaleXeduc_12 | -0.00481837 | 0.0138472 | -0.3480 | 0.7280 |  |
| exper | 0.00970891 | 0.00143735 | 6.755 | 3.85e-011 |  |
| smsa | 0.159559 | 0.0424996 | 3.754 | 0.0002 |  |
| nonwhite | -0.00966693 | 0.0613298 | -0.1576 | 0.8748 |  |


| Mean dependent var | 1.623268 | S.D. dependent var | 0.531538 |
| :--- | ---: | :--- | :--- |
| Sum squared resid | 93.47959 | S.E. of regression | 0.424399 |
| R-squared | 0.369785 | Adjusted R-squared | 0.362500 |
| F(6, 519) | 50.75480 | P-value(F) | $4.38 \mathrm{e}-49$ |
| Log-likelihood | -292.0139 | Akaike criterion | 598.0278 |
| Schwarz criterion | 627.8849 | Hannan-Quinn | 609.7182 |

## Multicollinearity vs. squares \& interactions

Variance Inflation Factors
Minimum possible value $=1.0$
Values > 10.0 may indicate a collinearity problem

| exper | 13.216 |
| ---: | ---: |
| sq_exper | 13.493 |
| educ | 1.867 |
| female | 22.899 |
| femaleXeduc | 22.869 |
| nonwhite | 1.013 |
| smsa | 1.059 |

Variance Inflation Factors
Minimum possible value $=1.0$
Values > 10.0 may indicate a collinearity problem

| exper_17 | 1.639 |
| ---: | ---: |
| sq_exper_17 | 1.639 |
| educ_12 | 1.867 |
| female | 1.050 |
| femaleXeduc_12 | 1.650 |
| nonwhite | 1.013 |
| smsa | 1.059 |


sq_exper_17 versus exper_17 (with least squares fit)


## How do we decide about the functional form?

$\square$ even if we restrict ourselves to squares, logs, and interactions, there's many different functional forms we can produce with given variables; how do we choose?
$\square$ lecture 2 revisited:

## Why use simple models:

Simple models are:

- easier to estimate.
- easier to interpret (e.g., $\beta_{1}=\Delta$ wage $/ \Delta$ educ etc.).
- easier to analyze from the statistical standpoint.
- safe: they serve as a good approximation to the real relationship, the functional nature of which might be unknown and/or complicated. Things can't go too wrong when using a simple model.
Further reading: Angrist and Pischke (2008): Mostly Harmless Econometrics: An Empiricist's Companion.


## Tests for functional form misspecification

$\square$ even though some statistical tests have been developed to detect functional form misspecification, we should use them sparingly: they can lead to overspecified (= overly complicated) models that do not interpret easily
$\square$ the most important criteria are: (i) our research question and the underlying economic theory, and (ii) the desired interpretation of the parameters (see Slide 2 of this presentation)

## Using F-tests for joint significance

$\square$ it is straightforward to check for the omission of squares and interactions in a particular model using an $F$-test
$\square$ just add squares and/or interactions of the regressors and use the $F$-test for joint significance
$\square$ Gretl uses this for logarithms as well

## Tests for functional form misspecification

## Ramsey's RESET test

- a popular test for general functional form misspecification
$\square$ procedure:

1. First, use OLS to estimate your equation, say

$$
y=\beta_{0}+\beta_{1} x_{1}+\ldots+\beta_{k} x_{k}+u .
$$

2. Save the fitted values, $\hat{y}$.
3. Estimate the equation

$$
y=\beta_{0}+\beta_{1} x_{1}+\ldots+\beta_{k} x_{k}+\delta_{1} \hat{y}^{2}+\delta_{2} \hat{y}^{3}+u
$$

and use the F -test for joint significance of $\hat{y}^{2}$ and $\hat{y}^{3}$.
$\square$ note that $\hat{y}^{2}$ and $\hat{y}^{3}$ are themselves functions of cubes, squares, and interactions of the $x$ s, but using $\hat{y}^{2}$ and $\hat{y}^{3}$ instead of all possible interactions and squares saves up on degrees of freedom dramatically

```
Auxiliary regression for RESET specification test
OLS, using observations 1-328
Dependent variable: l_price
    coefficient std. error t-ratio p-value
\begin{tabular}{lccrrr} 
const & -778.711 & 214.096 & -3.637 & 0.0003 & \(* * *\) \\
km1000 & 0.138152 & 0.0372679 & 3.707 & 0.0002 & \(* * *\) \\
age & 10.2993 & 2.78202 & 3.702 & 0.0003 & \(* * *\) \\
combi & -8.39722 & 2.26483 & -3.708 & 0.0002 & \(* * *\) \\
diesel & -15.3748 & 4.14411 & -3.710 & 0.0002 & \(* * *\) \\
LPG & -4.84540 & 1.31218 & -3.693 & 0.0003 & \(* * *\) \\
octavia & -52.6445 & 14.2247 & -3.701 & 0.0003 & \(* * *\) \\
superb & -190.411 & 27.0420 & -3.713 & 0.0092 & \(* * *\) \\
yhat^2 & 7.51842 & 2.06297 & 3.644 & 0.0003 & \(* * *\) \\
yhat^3 & -0.199197 & 0.0561879 & -3.545 & 0.0005 & \(* * *\) \\
\hline
\end{tabular}
Warning: data matrix close to singularity!
Test statistic: F = 24.093873,
with p-value = P(F(2,318) > 24.0939) = 1.81e-010
```

- Numerical instability!
- In this case, the version with a squared term only is preferred

Auxiliary regression for RESET specification test OLS, using observations 1-328
Dependent variable: l_price

|  | coefficient | std. error | t-ratio | p -value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| const | -19.9472 | 5.54465 | -3.598 | 0.0004 |  |
| km1000 | 0.00611032 | 0.00131867 | 4.634 | 5.24e-06 |  |
| age | 0.442007 | 0.0944437 | 4.680 | 4.24e-06 | *** |
| combi | -0.373065 | 0.0820537 | -4.547 | 7.75e-06 | *** |
| diesel | -0.692139 | 0.147900 | -4.680 | $4.25 \mathrm{e}-06$ | *** |
| LPG | -0.200290 | 0.0722966 | -2.770 | 0.0059 | *** |
| octavia | -2.24280 | 0.479250 | -4.680 | 4.25e-06 | *** |
| superb | -4.60119 | 0.969330 | -4.747 | 3.13e-06 | *** |
| yhat^2 | 0.205809 | 0.0351040 | 5.863 | $1.14 \mathrm{e}-08$ | *** |

Test statistic: $\mathrm{F}=34.372892$,
with $p$-value $=P(F(1,319)>34.3729)=1.14 \mathrm{e}-008$

## Price or log(price)?

```
price
Non-linearity test (squares)
    Test statistic: LM = 87.3563
    with p-value = P(Chi-square(2) > 87.3563) = 1.07352e-019
Non-linearity test (logs) -
    Test statistic: LM = 52.1271
    with p-value = P(Chi-square(2) > 52.1271) = 4.79459e-012
RESET test for specification
    Test statistic: F(2, 318) = 82.1404
    with p-value = P(F(2, 318) > 82.1404) = 1.7427e-029
log(price)
Non-linearity test (squares) -
    Test statistic: LM = 37.1925
    with p-value = P(Chi-square(2) > 37.1925) = 8.38964e-009
Non-linearity test (logs) -
Test statistic: LM = 11.4947
    with p-value = P(Chi-square(2) > 11.4947) = 0.00319124
RESET test for specification -
Test statistic: F(2, 318) = 24.0939
    with p-value = P(F(2, 318) > 24.0939) = 1.8072e-010
```

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